

CAREER
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**CRAFTING
A SUSTAINABLE
CAREER DEVELOPMENT**

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CAREER

- Origin : Latin “**Carrus**” or “**Wheeled Vehicle**” . Associated with Roads, Transport
- An **Individual’s journey** through **learning, work** and other **aspects of life**.
- The **progress and actions** taken by a person **throughout a life time**, especially related to that person’s **occupations**. A career is often composed of the job held, titles earned and work accomplished over a **long period of time**, rather than just referring to one position.



**A JOURNEY, RATHER A DESTINATION
A ROADMAP & SKILLS SET TO OVERCOME THE
CHALLENGES AND BARRIERS
AWARE OF SELF AND ENVIORNMENT**



CAREER

Professions

Lawyer, Marketer, Salesman, Accounting & Finance, Chef, Engineer, Teacher, Doctor, Scientist,

Industries

Hospitality, Tourism, Airlines, FMCG, Retail, Oil & Gas, Education, Medical & Health Care, Construction, Automobile, Telecommunication, Agriculture, Manufacturing, Trading, Entertainment, Fashion, Politics, Public Service, etc



DEVELOPING CAREER

The background of the slide features a hand in the lower right corner placing a white puzzle piece into a larger assembly of other white puzzle pieces. The scene is set against a bright blue sky with soft white clouds and a vibrant green field below. The overall composition suggests a process of building or completing a career path.

- Career vision since school
- Formal Education gives the Knowledge to do the wide variety of jobs.
- One step at a time
- You wouldn't know about yourself at earlier steps
- Career planning should evolved over time



Developing Career is like growing a Tree.

Soil – foundation

Water & Light - support

Servicing – Mentoring & Coaching

Clear all the weeds – away from negativity

Time, Effort, Patience



- Strong Foundation
- Healthy Environment
- Can contribute to the environment





Be Patient !

- Timing
- Opportunity
- Build your muscles
- Have proven Records
- Aim for superior Performance

CAREER

"..Ask and you'll get; Seek and you'll find; Knock and the door will open." ~ Luke 11:8-10

DREAM BIG!!!



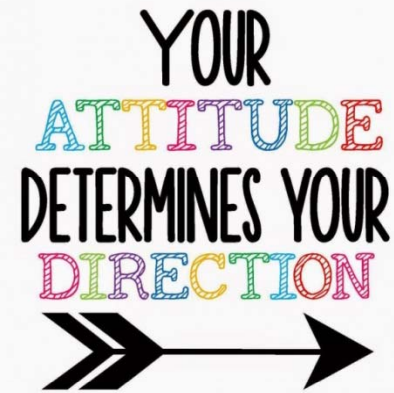
PAVING CAREER PATH



Self Assessment
SWOT Analysis



Toolbox
Resources



Attitude
Motivation
Mindset



Learning
Mentors
Adding
Competencies

A young boy in a dark suit and tie is walking from left to right across a flat, light-colored surface. He is carrying a large, dark green messenger bag by its handle. The background is a clear, light blue sky. The overall image has a clean, professional aesthetic.

**ATTITUDE IS A LITTLE
THING THAT MAKES A
BIG DIFFERENCE.**

 Lifehack

WHAT'S NEXT



What's next after the college degree ?

Master Degree ?

Jobs ?

Which industry ?

Choices to make !

ROADMAP WITH A TIMELINE

- Never loose your Dream, no matter what !
- Carry a Roadmap with a Time line.
- Have a long-term vision

0-1 year

1-3 years

3-5 years

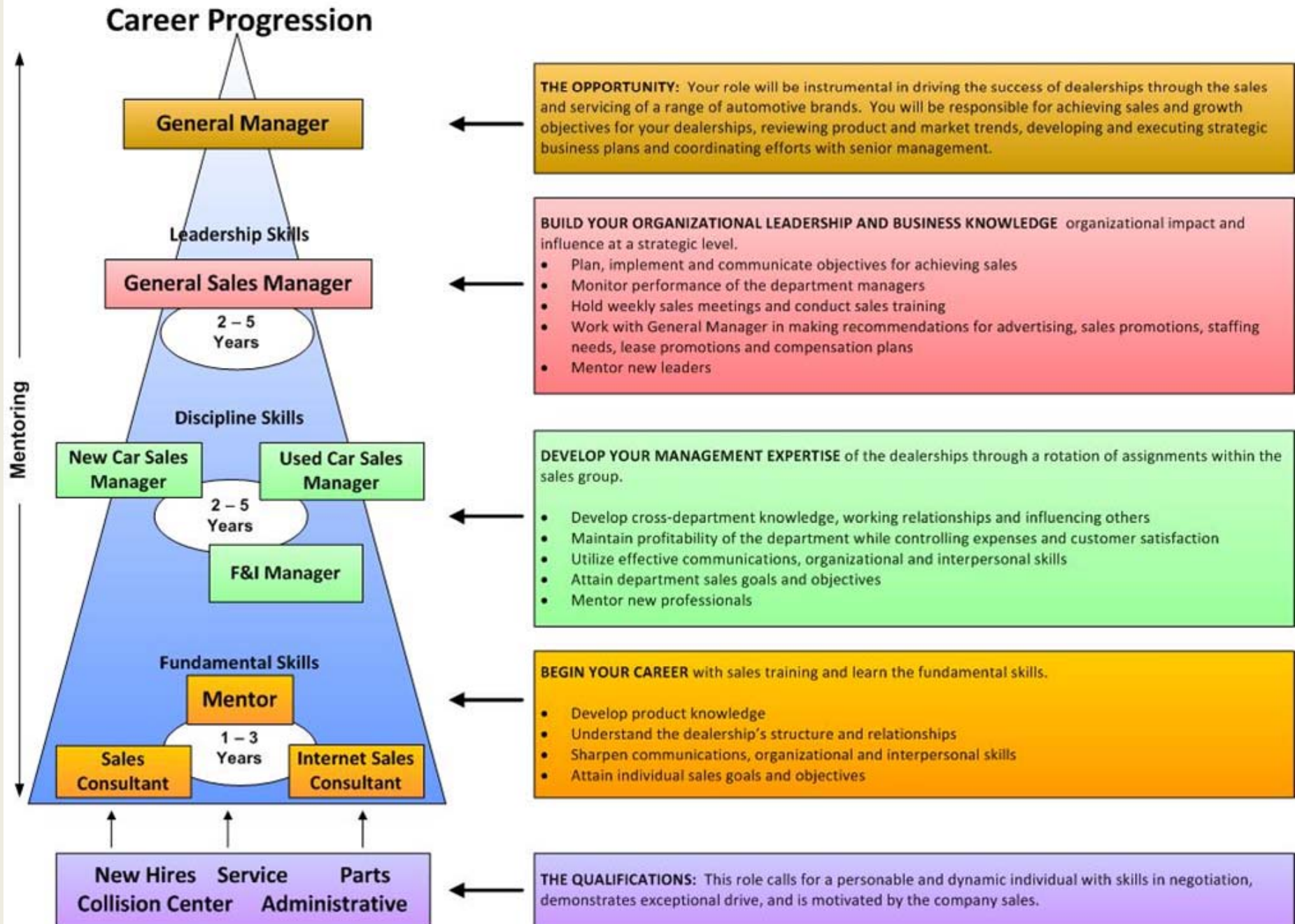
5-10 years

10-15 years

15-20 years



Sales – Career Progression Guide



Note: Timeline is an approximation of progression and does not guarantee movement through the positions.

LEVEL 5

LEVEL 5 EXECUTIVE

Builds enduring greatness through a paradoxical blend of personal humility and professional will.

LEVEL 4

EFFECTIVE LEADER

Catalyzes commitment to and vigorous pursuit of a clear and compelling vision, stimulating higher performance standards.

LEVEL 3

COMPETENT MANAGER

Organizes people and resources toward the effective and efficient pursuit of predetermined objectives.

LEVEL 2

CONTRIBUTING TEAM MEMBER

Contributes individual capabilities to the achievement of group objectives and works effectively with others in a group setting.

LEVEL 1

HIGHLY CAPABLE INDIVIDUAL

Makes productive contributions through talent, knowledge, skills, and good work habits.

Developing Your Career

- Step by step
- Give it the very best in what you do
- Exam at School, Exam at Life : Everyone has equal opportunity in competition



- IQ, EQ, SQ, CQ
- Expending your Network
- Seek exposure and experience
- Personal Development



BUT there are many factors that would shape your job or career.

They are beyond your control- economic crisis, global trends, technological trends.

Many job may disappear in 20 years.

Be flexible and be adaptable and embrace the CHANGE.



Competition

- Make a difference
- Look at long-term
- Never loose the sight of your ambition and goals
- Benchmarking but do not copy
- Don't stay in the comfort zone
- Continuous learning
- Push the limit



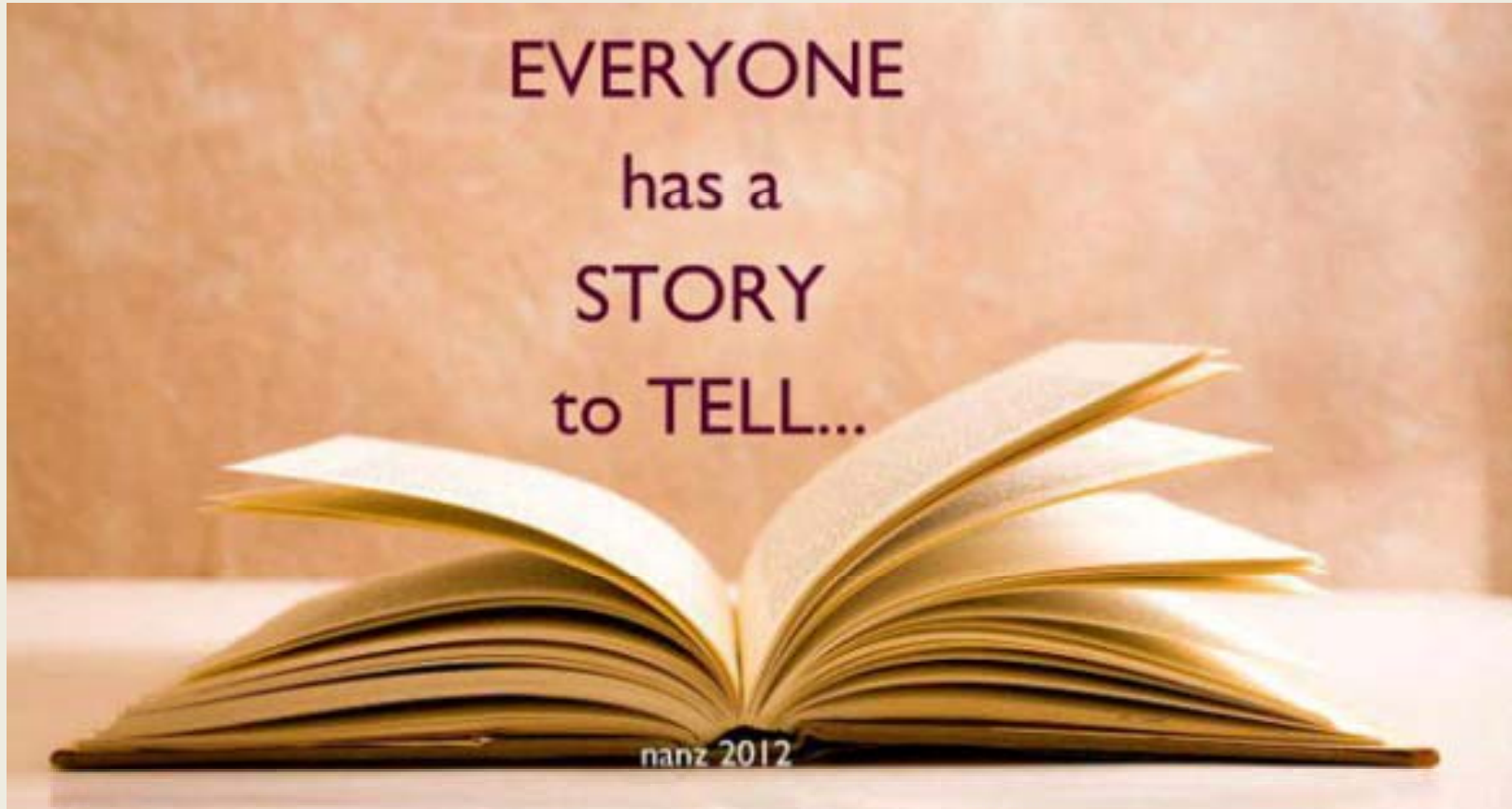
A hiker with a backpack stands on a rocky peak, arms outstretched, against a backdrop of mountains and a bright sun. The word "SUCCESS" is overlaid in large blue letters.

SUCCESS

What is SUCCESS ?

- Achieving a desired goals, ambition, an attempt,
- Success at Life
- Wealth, Fame, Status
- Success in our own terms – relate to your Dreams and Goal setting

HAVE A STORY



**A STORY COMPELLING AND INSPIRING
PROVEN RECORDS AND MILESTONES
MAKING DIFFERENCES
ADDING VALUES TO ORGANIZATION AND COMMUNITY**



THANK YOU